

PARTNER MOMENTUM PROGRAM

Simplify security. Reduce costs. Increase profits.

When it comes to delivering cyber security services to your clients, there's a lot to consider – and even more at stake. Firewalls and antivirus don't provide enough protection anymore and adding more tools to an already complex tech stack is expensive and difficult to manage.

The Field Effect Partner Momentum Program, together with our award-winning security portfolio, solve these issues by making it easy for our partners to:

- Deliver complete protection.
- Unlock new revenue streams.
- Simplify operations.
- Stand out from the competition.

The Covalence Difference

At Field Effect, we combine sophisticated cyber protection with simplicity through the power of Covalence. Covalence is a turnkey managed security service that provides comprehensive detection and response across your clients' endpoints, networks, and cloud services – all delivered and managed through a single portal.

The unique strength of Covalence is that it not only sees into every aspect of a business's threat surface, but it also aggregates the data from multiple security events into simple, actionable steps.

- No security expertise required.
- No more alert fatigue.
- Easy to deploy, manage, and integrate into any infrastructure.
- Priced for even the smallest business.

Why Partner with Field Effect?

When you partner with Field Effect, you get the most advanced and innovative threat protection around, an entire team of the world's best security analysts at your fingertips, and all the tools and training you need to sell, market, and deliver cyber security.



BENEFITS

Simplicity

Deliver complete, integrated protection to your clients across all their endpoints, networks, and cloud services from one portal.

- Reduce the number of security tools to lower costs and simplify operations.
- Eliminate complex integrations with an end-to-end managed security service.
- Get instant visibility into your clients' security posture quickly with a plug-and-play solution.

Profitability

Increase your managed service margins while reducing your customers' costs.

- Increase margins with a complete cyber security solution priced for your clients.
- Take advantage of product discounts from your initial sale.
- Develop new business opportunities with a differentiated service.
- Protect your pre-sales investments with deal registration.

Scalability

Easily develop and expand your security offering with access to an entire team of security experts.

- Improve speed to market with a holistic service that can be deployed in minutes.
- Diversify your services quickly and easily.
- Reduce time to value with your clients.
- Capture larger share of client budget.

With Field Effect, you can:

- 01 Simplify your service delivery model.
- 02 Provide complete cyber protection.
- 03 Improve customer confidence.
- 04 Augment your security expertise.
- 05 Integrate easily with any client infrastructure and PSAs.



Join our partner program today.

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